

PURCHASEIT

Get the most from
your hardware and
software budget

“We needed a VoIP system but we weren’t sure which manufacturer to go with. We preferred Cisco, but the quotation we got from another supplier was way above our budget. We spoke to 100 Percent IT and they were able to get us our preferred Cisco hardware solution, within our budget limit. What’s more, they worked with us through the procurement process to ensure we got everything we required, plus the ability to add additional functionality in the future. We have now ordered two further systems from 100 Percent IT.”

Structured Finance Management, Europe

At a glance

PurchaseIT is 100 Percent IT’s hardware and software sourcing service. We advise you on the best IT for your specific needs – both now and in the future – then use our buying power to ensure you get the best deal.

[See over for details](#)



100%IT

PURCHASEIT

The problems

- Your business requires new hardware and/or software
- You need advice on the best solutions
- You want to get the most from your budget
- You want to save time instead of dealing with a range of different suppliers

The PurchaseIT solution

At 100 Percent IT, we understand that what matters is not technology itself but what you do with it. There is no "one size fits all" solution.

Our expertise will enable you to get the maximum from your IT spend. We listen to your current requirements, we delve deeper to understand your future requirements, and we understand how you wish to use your budget. Only then will we recommend the perfect solution for you.

Our service doesn't stop there: we use our buying power to ensure that you get the best possible price, and that items are delivered quickly.

In addition, we can support you during the installation of your new technology through our **ConsultIT** service. This ensures that you can be up and running as quickly as possible, so you can count on a fast Return On Investment.

Who needs PurchaseIT and why?

- Companies looking for support and guidance through the purchasing process, to make sure that they get a cost effective solution that does everything they need
- Companies who wish to benefit from 100 Percent IT's bulk purchasing power, with significant discounts on hardware and software
- Companies looking to optimise their IT budgets

The business case for PurchaseIT

All businesses need IT to enable them to compete effectively, reach their goals, and manage their administration efficiently. But it's a time-consuming task to assess the various solutions available and decide which one is best suited to your needs.

Budgets are a major issue and you need to feel confident that you are getting the best return on your investment.

With 100 Percent IT, you can be sure of getting the right IT for your company's individual requirements, on time, and at the best possible price.

Some recommended solutions

Dell



100 Percent IT has a strong business relationship with Dell. We have expertise in procuring, installing and working with a wide range of Dell solutions, from single laptops and simple desktops to racks of blade servers and highly available servers capable of handling multi-million pound turnover ecommerce websites. Our buying power enables us to offer significant discounts from the standard web prices

Cisco

CISCO SYSTEMS



100 Percent IT is a SMB Select Plus business partner. We have Cisco qualified engineers who can help guide you through the often complex customisation process for your hardware. We have expertise in providing VoIP phone switches, security products, routing and switching products.

With financing through Cisco Capital EasyLease you can address budget constraints and acquire the IT solution you need, with predictable low monthly payments.

100 Percent IT also offers a **ConsultIT** service after purchase to configure your new hardware.

Software



We are experts in many different operating systems and software packages.

- Microsoft Certified Partner
- Red Hat Linux Partner
- VMware Professional Solution Providers
- Veeam Silver ProPartner

For more information visit www.100percentit.com

